

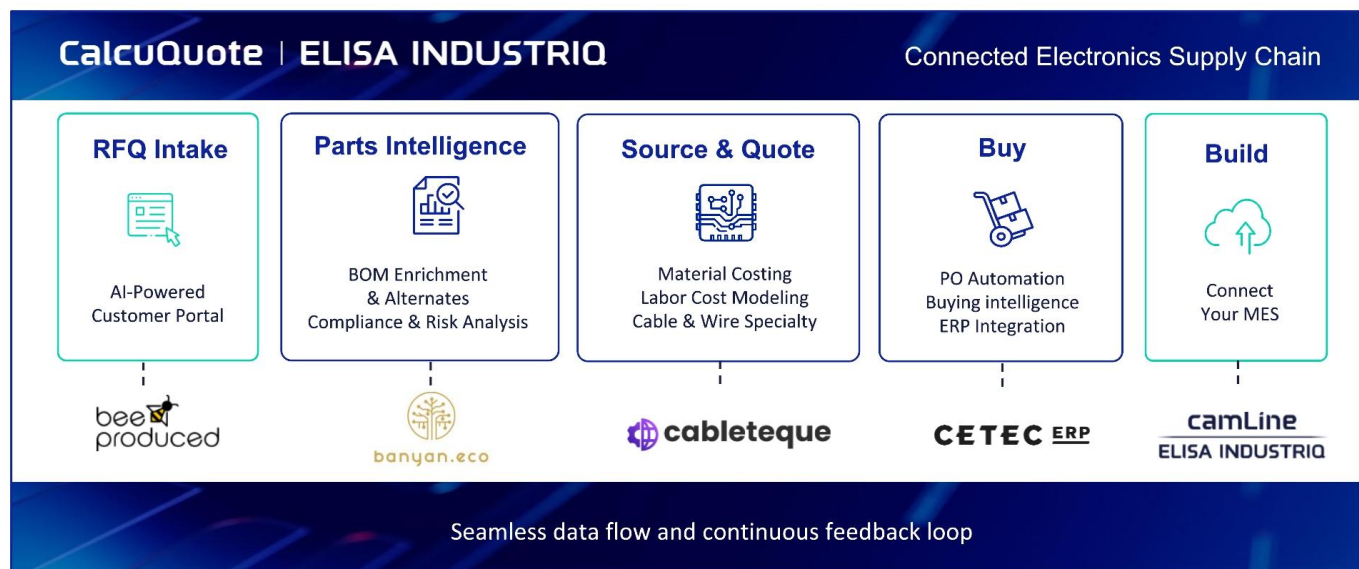
CalcuQuote

ELISA INDUSTRIQ

More Software, More Silos? Six Technology Specialists Demonstrate a Connected Approach at electronica Munich 2026

Connected ecosystem brings together specialist technologies across quoting, sourcing, compliance, production and ERP

Electronics manufacturers have invested heavily in digitalization, yet many still operate across fragmented systems, disconnected workflows and isolated data. As manufacturing becomes increasingly complex, the challenge is no longer simply adopting more technology, but ensuring specialist technologies can work together effectively across the wider manufacturing process.



At [electronica 2026](#), visitors will be able to explore a practical example of how electronics manufacturers can improve visibility, efficiency and coordination across the value chain while continuing to use specialist technologies. The demonstration brings together [CalcuQuote](#) and five complementary technology providers spanning RFQs, quoting, sourcing, compliance, materials intelligence, production, and ERP.

Emerging technologies such as AI are adding further intelligence and automation to individual stages of this process. When these capabilities form part of a connected technology environment, manufacturers can take advantage of new innovations while maintaining visibility and continuity across the wider workflow.

Connecting the electronics manufacturing workflow

The six participating companies each contribute specialist expertise to the connected ecosystem.

[CalcuQuote](#) sits in the center of the ecosystem and brings supply chain intelligence to the commercial heart of electronics manufacturing. It turns BOM, supplier and market data into faster, more accurate quoting, sourcing and purchasing decisions while connecting these workflows with other systems.

[bee produced](#) is connected to CalcuQuote as an AI-supported customer portal enabling EMS providers to receive RFQs, perform automated BOM and DFM checks and turn customer interactions into structured data.

[Cableteque](#) adds wire-harness-specific intelligence that interprets customer designs from virtually any format, validates manufacturability, and automates quoting and supply-chain workflows for a faster, more accurate handoff to manufacturing.

[Banyan.eco](#) brings AI-powered materials intelligence into the connected supply chain, automating regulatory compliance, product carbon footprint reporting and supply chain risk analysis with traceable, audit-ready data.

[camLine](#) represents the production stage of the ecosystem, connecting the wider digital workflow with manufacturing operations.

[Cetec ERP](#) provides the structural foundation across manufacturing operations and finance, centralizing material planning, purchasing, inventory, production, quality, traceability and accounting while connecting with specialist technologies where additional capabilities are required.

“Most manufacturers already have good specialist tools. The challenge is that information often gets trapped between them. When data can move seamlessly from customer RFQs through sourcing, compliance, production and ERP, teams gain better visibility, make faster decisions and spend less time managing disconnected processes. That's what we're demonstrating at electronica,” said David Sharp, CEO of CalcuQuote.

The six partners share a belief that the future of electronics manufacturing is connected, as it is increasingly too complex for any single software platform to manage every requirement effectively. Core platforms and specialized technologies can each play to their strengths, while working together to create a more connected flow of data across the manufacturing process.

Visitors to electronica 2026 can experience the connected ecosystem and meet the participating companies in **Hall C5, Stand 430, November 10–13, 2026**.

Read more about the ecosystem: <https://www.elisaindustriq.com/calcuquote/connected-electronics-manufacturing-technology-ecosystem>

About CalcuQuote

CalcuQuote delivers supply chain software built for electronics manufacturing. The platform provides operational intelligence for EMS providers, OEMs, and suppliers across sourcing, purchasing, and quoting in a single, connected system. With real-time supply data and seamless system integrations, CalcuQuote increases visibility, speed, and control across the entire supply chain. Founded in 2014, CalcuQuote serves hundreds of companies worldwide and is recognized as a trusted system for forward-thinking electronics manufacturers. CalcuQuote is a business unit of Elisa Industriq. www.elisaindustriq.com/calcuquote

About Elisa Industriq

Elisa Industriq creates software solutions for operational intelligence by multiplying industrial knowledge with AI innovation. Our businesses – camLine, sedApta, Polystar, CalcuQuote, TenForce, and Gridle – serve over 2,500 clients internationally in the manufacturing, telecommunications, and energy sectors.

Elisa Industriq delivers business value for customers by reducing costs, improving quality, and generating growth. Our software solutions integrate with customers' existing systems to optimize their operations in areas including manufacturing execution, supply chain optimization, network analytics, and energy management.

Elisa Industriq is part of Elisa, a pioneer in telecommunications and digital services headquartered in Finland. Our shared mission is a sustainable future through digitalization. Elisa Industriq employs over 1,500 experts in Europe, Asia, and North America. elisaindustriq.com