

Pillarhouse USA Announces New Representative Agreement with Del Tech

Pillarhouse USA, a leader in selective soldering systems, is pleased to announce a new Representative Agreement with Del Tech, marking an important step in the company's continued strategy to expand regional support and strengthen customer engagement across the Midwest.

Under this agreement, Del Tech will serve as a representative for Pillarhouse USA, covering the territories of Missouri, Kansas, and Nebraska. Based in Springfield, Missouri, Del Tech will support electronics manufacturers throughout the region by representing Pillarhouse's full range of solutions, including selective soldering systems, PillarGEN nitrogen generators, and the Selective Soldering Academy.

As part of this partnership, owner of Del Tech, Jeff Grayless, will serve as the newest representative for Pillarhouse USA bringing strong regional relationships, valuable industry experience, and a customer-focused approach that aligns with Pillarhouse USA's commitment to providing manufacturers with responsive support, technical knowledge, and application-driven solutions.

"We're excited to welcome Jeff Grayless and Del Tech to the Pillarhouse USA representative network," said Lucas Ferrell, Regional Sales Manager at Pillarhouse USA. "I have known Jeff for several years, and I'm happy to have him as part of our team. His industry experience and strong customer relationships will be a great asset as we continue to support manufacturers throughout the territory."

Through this partnership, Del Tech will work closely with Pillarhouse USA to support customer discussions, equipment evaluations, process requirements, nitrogen generation opportunities, and Selective Soldering Academy engagement throughout the region.

Pillarhouse USA continues to focus on expanding its representative network to better serve electronics manufacturers across North America with industry-leading selective soldering technology, nitrogen generation systems, process education, technical support, and regional sales expertise.