



FOR IMMEDIATE RELEASE

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NOVAIR USA Appoints Horizon Sales as Regional Representative

NORTH TONAWANDA, NY — April 2025 — NOVAIR USA Corporation ("NOVAIR USA"), a global leader in oxygen, nitrogen, and medical gas generation solutions, is proud to announce the appointment of Horizon Sales as its newest manufacturers' representative. Horizon Sales will represent NOVAIR's high-performance gas generation systems throughout the Midwest region of the United States.

With nearly 50 years of global expertise providing reliable, efficient, and environmentally conscious gas generation technology, NOVAIR is excited to partner with Horizon Sales, a well-respected name in the electronics manufacturing industry. Known for its strong technical support, comprehensive product knowledge, and trusted customer relationships, Horizon Sales brings decades of experience as a manufacturers' representative corporation and distribution group offering machinery and supplies to the electronics sector.



The Horizon Sales Team

"NOVAIR is excited to collaborate with a team as well-connected and customer-focused as Horizon Sales," said John Longuil, Chief Executive Officer of NOVAIR USA. "This partnership allows us to strengthen our footprint in the Midwest and offer localized support for our nitrogen and oxygen generation systems across key manufacturing industries."

"We're proud to partner with NOVAIR as their Midwestern sales representative," said Dave Trail, President of Horizon Sales. "Their cutting-edge nitrogen generation systems are a perfect fit for the electronics manufacturing industry, and this partnership supports our mission to deliver top-tier solutions to our customers."

NOVAIR's American-made gas generators offer unmatched performance, delivering oxygen at 93% \pm 3% concentration and nitrogen purity levels from 90% to 99.999%. These solutions are





engineered to serve a wide variety of industries including electronics assembly, semiconductors, aerospace, medical, and industrial manufacturing.

This strategic alliance expands access to NOVAIR's efficient, cost-effective, and sustainable gas solutions while ensuring best-in-class support for customers across the region.

For more information, visit www.novair-usa.com or www.horizonsales.com.

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About Horizon Sales

Horizon is a manufacturers' representative corporation and distribution group offering machinery and supplies to the electronics industry. Horizon manages and sells to the following states: Michigan, Ohio, Indiana, Kentucky, Western Pennsylvania, Illinois, Eastern Iowa, Wisconsin and Florida. For more information, visit www.horizonsales.com.

About NOVAIR USA Corporation

[NOVAIR USA](http://www.novair-usa.com) is a member of NOVAIR Groupe, headquartered in North Tonawanda, New York, USA, in-between Niagara Falls and Buffalo. The company is the leading global manufacturer of quality American-made systems. These include [oxygen generators](#), [nitrogen generators](#), industrial air and vacuum systems, and medical gas piping solutions. NOVAIR USA equipment produces 93% +/-3% oxygen concentration as well as 90% to 99.999% nitrogen concentration using nothing but ambient air and electricity. It helps fill cylinders for first responders and others that save lives, while boosting industrial output for industries through economical, eco-friendly solutions. NOVAIR is redefining air gases!

