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FOR IMMEDIATE RELEASE

Federal Electronics Appoints Andrew Davis as Business Development Manager to Drive Expansion

CRANSTON, RI — March 2025 — Federal Electronics, a leader in providing advanced electronic manufacturing services, is pleased to announce the appointment of Andrew Davis as Business Development Manager. Davis brings a wealth of experience in strategic business growth, sales leadership, and technical expertise, positioning him as a key asset in Federal Electronics' ongoing expansion.

With over 25 years of experience in business development, strategic sales, and account management, Davis has built a strong reputation for delivering value-based solutions, developing new business opportunities, and forging long-lasting client relationships. His extensive background in the defense, aerospace, and high-reliability electronics sectors makes him an ideal fit for Federal Electronics' leadership team.

Prior to joining Federal Electronics, Davis held business development leadership roles at Virtex Enterprises, Nortech Systems, and Microsemi Corporation, where he successfully managed multi-million-dollar portfolios and spearheaded strategic initiatives to drive market penetration and revenue growth. His expertise in complex technical sales, contract negotiations, and customer relationship management has consistently resulted in increased revenue and long-term business partnerships.



"We are excited to welcome Andrew Davis to our team," said Ed Evangelista, President of Federal Electronics. "His proven ability to identify key decision-makers, develop innovative sales strategies, and drive business expansion aligns perfectly with our mission to grow and serve our customers with high-quality electronic solutions."

In his new role, Davis will focus on expanding Federal Electronics' presence in key industries, developing strategic partnerships, and enhancing customer engagement. He will play a critical role in supporting the company's growth initiatives, identifying new market opportunities, and ensuring Federal Electronics continues to deliver superior electronic manufacturing services to its customers.

Davis holds a Bachelor of Science in Electrical Engineering from Michigan Technological University and is skilled in a range of business and CRM tools, including Salesforce, Zoho CRM, and advanced sales process methodologies.

For more information about Federal Electronics and its manufacturing capabilities, visit www.federaelec.com or contact sales@federaelec.com.



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About Federal Electronics

Established in 1961, Federal Electronics is a leading provider of advanced Electronics Manufacturing Services (EMS), specializing in complex, mission-critical products for industries such as military/defense, industrial, and medical. With over six decades of experience, the company offers comprehensive solutions that encompass engineering, supply chain management, and manufacturing services tailored to meet the unique challenges of high reliability markets.