# Microtronic M.V. GmbH appoints BAIMAC SOLUTIONS LLC as official distributor for LBT210 Solderability Tester and D&L Automator in North America

# (Neumarkt-St. Veit, 19.02.2025)

Microtronic M.V. GmbH is pleased to announce the appointment of BAIMAC SOLUTIONS LLC as the official distributor for the sales and customer care of our innovative LBT210 solderability testers and the "D&L Automator" in the USA, Canada and Mexico. This step strengthens our presence in North America and expands our ability to serve customer needs even faster and more targeted through direct local support.

Mr. Rick Bailey will be the point of contact at BAIMAC SOLUTIONS LLC. With his extensive experience in technical sales and customer service in the electronics industry, he will support and advise both existing and new customers throughout the entire sales process and beyond. "We are very much looking forward to working with BAIMAC SOLUTIONS and Mr. Baliey to take our service in North America to a new level," says Ernst Eggelaar, president of Microtronic M.V. GmbH. "With this strong partner at our side, we can ensure that our customers receive the best solutions and the best support."

The LBT210 solderability tester is a highly accurate device designed to accurately check the solderability of components and PCBs. With its advanced measurement capabilities and groundbreaking software, the LBT210 ensures reliable test results and thus makes a significant contribution ensuring quality in production. This device is particularly in demand in highly sensitive areas such as electronics manufacturing and the automotive industry, as it ensures consistent and high production quality. By increasing yield and reducing defective assemblies, the systems can save money and reduce the potential impact to the environment.

The "D&L Automator" is a revolutionary solution for automatically dipping printed circuit board test coupons into solder to visually evaluate the wettability afterwards (as required by IPC-JSTD-003).

We are convinced that BAIMAC SOLUTIONS LLC, with its in-depth expertise and experience in sales and service, will be a valuable addition to our company. Together, we want to ensure that companies in the United States, Canada and Mexico have access to state-of-the-art soldering technology solutions, to further improve their processes and raise their quality standards.

For more information about our products or to contact us, please contact Mr. Rick Bailey of BAIMAC SOLUTIONS LLC:

## **Contact:**

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# **About Microtronic M.V. GmbH**

Microtronic M.V. GmbH is a leading provider of precision equipment for solderability testing and process automation. With over [year number] years of experience, we develop and distribute innovative products that are used in various industrial sectors worldwide. Our mission is to help our customers succeed by providing reliable and advanced technologies.

# **About BAIMAC SOLUTIONS LLC**

BAIMAC SOLUTIONS LLC is a specialized distributor of electronic test and measurement equipment, and is characterized by excellent customer service and technical expertise. With a strong focus on innovative technologies and customer satisfaction, BAIMAC SOLUTIONS LLC is becoming an important partner in the implementation and optimization of soldering processes in North America.

We look forward to a successful partnership with BAIMAC SOLUTIONS LLC and are excited about our joint achievements in the years to come.



### MICROTRONIC Microelectronic Vertriebs GmbH

We are your partner for production and quality assurance systems in microelectronics, power electronics and electrical engineering. We are always happy to share our expertise with you and advise you.

With the LBT210 solderability tester, we are the world's leading manufacturer of such systems and offer you a comprehensive package of systems for quality assurance and production in electronics and SMD. Solder, solder pastes, special solders, preforms and fluxes complete the portfolio.

In our laboratory, we offer a range of services including inspections using Sonix ultrasonic microscopes, solderability tests on our LBT210, REM inspections and much more.

We regularly hold training courses on a range of topics at our premises, and we can also organize these for your employees on site.

Microtronic was founded in 1981 by Joop A. Eggelaar and is based near Munich, Germany. With over 40 years' experience, we are the microelectronics leaders in Europe and offer a wide range of products and services to the microelectronics industries. We run regular training courses on various topics through in-house training or can arrange for specific employee training courses on request to suit your needs.

Our customers include companies who require added solderability test, ultrasonic microscopes, circuit board repair systems, welding systems, solders and solder pastes. We offer centralised pricing to our customers with the added benefit of unparalleled delivery times from our centralized European warehouses.

For more information, please visit <u>www.microtronic.de</u>.