



News Release

FOR IMMEDIATE RELEASE

BTU International Names SMarTsol America as Representative for Texas Territory

WESTFORD, Mass., March 13, 2026 – BTU International, Inc., a leading supplier of advanced thermal processing equipment for the electronics manufacturing market, announced that SMarTsol America will represent the company in Texas, effective January 15, 2026. The agreement covers BTU’s full line of products, including reflow ovens and belt furnaces.



Image: Adan Galindo, VP of Sales for SMarTsol America and Marcos Perez Regional Sales Manager for BTU

SMarTsol America will handle sales and customer support across the state, providing local expertise for manufacturers using BTU systems. BTU’s equipment is widely used in PCB assembly, semiconductor packaging, and high-temperature processing, delivering precise temperature control and reliable performance. BTU’s portfolio includes high-performance convection reflow ovens such as the Aurora and Pyramax platforms, designed for consistent, repeatable thermal profiles in demanding production environments. The company also offers precision belt furnaces for applications such as brazing, direct bond copper, and other controlled-atmosphere processes.

“We’re excited to partner with SMarTsol America in Texas,” said Bob Bouchard, Director of Sales – Americas, BTU. “They have such expertise in our industry and will really be able to help our customers find the right solutions to their thermal process challenges – and then get the most out of their systems once they are installed,” added Bouchard.

Founded in 2012 by a team of leaders from Mexico’s high-technology sector, SMarTsol Americas focuses on sales, service, and support for advanced manufacturing technologies. With decades of experience in operations, process development, and customer support, the company is well-positioned to serve BTU’s customers in Texas.

Adan Galindo, North and Central America VP of Sales for SMarTsol America, said: ‘We’re looking forward to working with BTU in Texas. BTU offers some unique solutions, including

advanced reflow technologies for advanced packaging and heavy board reflow which will be a great asset to support the investment plans in the region.”

More information about Aurora and BTU International is available at www.btu.com.

About BTU International

BTU International, a wholly-owned subsidiary of Amtech Group (Nasdaq: ASYS), is a global supplier and technology leader of advanced thermal processing equipment in the electronics manufacturing market. BTU’s high-performance reflow ovens are used in the production of SMT printed circuit board assemblies and in semiconductor packaging processes. BTU also specializes in precision controlled, high-temperature belt furnaces for a wide range of custom applications, such as brazing, direct bond copper (DBC), diffusion, and sintering. BTU has operations in Westford, Massachusetts, and Shanghai, China, with direct sales and service in the U.S.A., Asia and Europe. Information about BTU International is available at www.btu.com.

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