



Absolute EMS
408-850-7530
555 Aldo Avenue
Santa Clara, CA 95054
Web Site: www.absolute-ems.com

CONTACT

Absolute EMS
Jayne Carthy, VP Sales and Marketing
408-205-6789
E-mail: jcarthy@absoluteems.com

FOR IMMEDIATE RELEASE

Absolute EMS Adopts Luminovo to Modernize and Streamline Quoting

SANTA CLARA, CA — May 2026 — Absolute EMS, Inc., a Silicon Valley–based provider of high-technology electronics manufacturing services, has implemented Luminovo to modernize and accelerate its quoting process, giving customers faster, more consistent responses while improving internal efficiency.



Quoting has become one of the more complex – and time-sensitive – parts of electronics manufacturing. Between component availability, pricing fluctuations, and increasingly detailed customer requirements, the process often involves multiple systems and a significant amount of manual effort. By adopting Luminovo, Absolute EMS is bringing those steps into a more connected, streamlined workflow.

A key part of the rollout is Luminovo’s integration with NetSuite, which allows data to move more easily between quoting, procurement, and production systems. For both customers and the AEMS team, that means fewer handoffs, better visibility, and less time spent reconciling information across platforms.

The platform centralizes RFQ management, supplier communication, and cost analysis, helping reduce the back-and-forth that can slow down early project stages. It also allows the team to respond more quickly to changes, whether that’s a component shortage, a pricing shift, or a design update.

Luminovo also includes functionality designed to support ITAR-controlled programs, helping manufacturers manage sensitive data and maintain appropriate handling controls within regulated

workflows. This capability is an important differentiator for companies working in aerospace and defense, where compliance requirements are a critical part of the quoting and production process.

Luminovo's cloud-based environment supports real-time collaboration across departments, making it easier to align engineering, sourcing, and operations from the start. The result is a quoting process that's not only faster, but also more accurate and easier to scale as demand grows.

"As timelines continue to compress, the ability to respond quickly and confidently to customer inquiries is critical," said Mark Sika, President, Absolute EMS. "This gives us a more connected system that supports both speed and accuracy, without adding unnecessary complexity."

The move reflects Absolute EMS's broader focus on improving how it works internally while making it easier for customers to move from concept to production. By reducing friction in the quoting stage, the company is helping customers get answers sooner and projects moving faster.

Absolute EMS is a leader in end-to-end electronic manufacturing services, helping customers bring new technologies to market with speed and precision. Based in Silicon Valley, the company provides high-quality printed circuit board assemblies (PCBA) and supports programs from prototype through full production.

For more information, visit www.absolute-ems.com.

About Absolute EMS

Absolute EMS, located in the heart of Silicon Valley, offers 6-time award-winning manufacturing services in a state-of-the-art, high-technology EMS facility. The company won Global Technology Awards in 2020, 2021 and 2024 for its manufacturing services and was awarded 'Most Improved Smart Factory' by the Global Technology Awards in 2021. Founded in 1996, Absolute EMS originally serviced the medical industry, thus their focus on controlled electronics manufacturing that is scalable and repeatable. The Absolute EMS focused verticals are Medical, Military, Industrial, Networking, Aerospace, high performance computing, AI and Engineering. Learn more by visiting <http://www.absolute-ems.com>.