

## News Release

### Yamaha appoints Etama to distribute industrial robotics portfolio in Baltic region

*Etama brings synergistic product portfolio and strong presence in Lithuania, Latvia, and Estonia to grow business for advanced automation*

Yamaha Motor Europe Factory Automation section, continuing to extend its European sales and support network, has confirmed that Etama is to distribute Yamaha industrial robots in Lithuania, Latvia, and Estonia.

The agreement covers the full Yamaha range, which includes robots and programmable transport modules to automate diverse industrial processes including handling, packaging and light mechanical assembly. Advanced controllers, dedicated vision systems, graphical programming applications, and accessories such as grippers complete the lineup, which delivers flexibility and ease of use.

“Etama brings a synergistic product portfolio and is trusted by high-tech enterprises throughout the Baltic region,” said Ryosuke Nakamura, Branch Manager of Yamaha Motor Europe IM business. “Our collaboration creates a strong platform for us to continue building our presence here.”

“This is an exciting opportunity for us to solve new business challenges leveraging advanced and flexible automation,” said Mindaugas Palisaitis, Director of Etama. “The Yamaha robot portfolio offers excellent value for enterprises in numerous manufacturing and logistics activities, and we look forward to growing the range and diversity of our customer base.”

Yamaha has a comprehensive range of SCARA, cartesian, multi-axis and single-axis robots, as well as unique programmable modular linear conveyors that deliver easy configuration and bidirectional flexibility. The robots cover a wide range of sizes, including the YK-X SCARA series with maximum payload from 1kg to 50kg, and incorporate innovative features that enhance reliability and tact time. Convenient flexibility, including easily integrated robot vision with Yamaha’s RCXiVY2+ system, lets users quickly adapt and scale their automation to address evolving challenges.

Find out more with the current #DiscoverYamahaRobotics campaign, including technical information and special promotional offers on robots and software.

### About Yamaha Robotics FA Section

Yamaha Factory Automation Section (FA Section), a subdivision of Yamaha Motor Robotics Business Unit in Yamaha Motor Corporation, is focused on delivering flexible, high-accuracy industrial robots for precision automation challenges.

With its roots in the introduction of robot technology to Yamaha motorcycle assembly activities, the division has over 40 years’ experience solving automation challenges from factory-scale to micron-level. Yamaha’s industrial robots are now trusted by leading corporations worldwide, in activities as diverse as semiconductor fabrication and assembling electronic products, domestic appliances, automotive components, and large liquid-crystal panels.

Yamaha Motor FA Section offers a unified range of solutions for robotic assembly, including single-axis robots, SCARA, cartesian, and articulated robots. Innovations such as the LCM200R linear

conveyor module; a smoother, space-saving and more versatile successor to conventional belt and roller conveyors continue to set the pace in factory automation. Core robotic technologies as well as key components and complete robot systems are all produced in-house, ensuring consistent quality and control over lead-times.

Headquartered in Neuss, Germany, Yamaha FA Section serves customers in all Europe.

<https://fa.yamaha-motor-im.de/>

[#DiscoverYamahaRobotics](#)

---

Contact:  
Oumayma Grad  
Marketing Communications Manager  
Yamaha Motor Europe N.V.  
German Branch Office,  
IM Business

Mobile: +49-151-70233297  
Phone: +49-2131-2013538  
Fax: +49-2131-2013529  
[oumayma.grad@yamaha-motor.de](mailto:oumayma.grad@yamaha-motor.de)

Yamaha Motor Europe N.V.  
German Branch Office,  
IM Business  
Hansemannstrasse 12  
41468 Neuss · Germany  
[www.yamaha-motor-im.eu](http://www.yamaha-motor-im.eu)