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StenTech Expands Sales Representation to Enhance Service in SoCal / Arizona / Southern Nevada Territory

DALLAS, TX. – July 2024 – StenTech® Inc., a leading global company specializing in SMT Printing Solutions, is pleased to announce the appointment of SilvaCo as its new sales representative partner for the Southern California, Southern Nevada and Arizona territories. With three decades of experience serving the SMT industry, SilvaCo brings a wealth of knowledge and expertise. StenTech looks forward to collaborating with the SilvaCo team to provide customers in these regions with exceptional service and products.

“SilvaCo is committed to fostering open, long-term professional relationships with both principals and customers, measuring success through customer satisfaction before and after the sale,” says Cameron Hart, SilvaCo Sales Representative - Southern California. “Through discipline and hard work, our goal is to provide our principals with a higher value of representation than even direct personnel. We are proud to partner with StenTech, focusing on stencil and tooling products that complement the wide range of products and services.”



SilvaCo will roll out StenTech’s new BluPrint™ PVD Surface Treatment in the Southern California, Arizona and Nevada territories. StenTech BluPrint™ is designed to address the challenges of shrinking components and circuit boards in solder paste printing with laser-cut stainless-steel stencils. Meticulously developed to meet the intricate requirements of the semiconductor and EMS industry, StenTech BluPrint™ PVD has established itself as the premier choice in North America for evolving SMT demands.

“This engagement will provide customers in this region with access to our complete range of SMT stencils, pallets, tooling, and parts, along with our revolutionary StenTech BluPrint™ and Advanced Nano award-winning coatings,” said Kevin Keene, StenTech CEO. We look forward to a long and prosperous partnership with the SilvaCo team.”

SilvaCo's dedication to providing exceptional sales representation and support, along with their commitment to customer satisfaction and long-term professional relationships, makes them a valuable partner in delivering top-tier products and services in their territory. For more information about SilvaCo, visit www.silvacopcb.com.

For more information about StenTech, visit www.StenTech.com.

About StenTech, Inc.

At StenTech, we blend excellence with creativity to provide the ideal solution for your surface mount technology needs. Our team of skilled engineers, cutting-edge machinery, and inventive manufacturing processes enable us to offer a wide array of premium products, encompassing SMT stencils, precision tooling, and metal parts tailored to the needs of major contract manufacturers in vital sectors. As the foremost provider, StenTech takes immense pride in delivering unparalleled services through our extensive network of over 20 strategically positioned facilities, catering to the USA, Canada, and Mexico. We are unwaveringly committed to ensuring customer satisfaction and have established a new industry benchmark by offering same-day shipping for our stencils.

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