



Dusslingen, 25.11.2020

## Eutect launches online shop

**The Swabian soldering specialist Eutect GmbH is starting its own online shop to provide customer with easy access to service aids and consumables, utilities, tools and wire feeders. Eutect is thus establishing new cooperations and is also extending its services to companies outside the electronics industry.**

"In recent years, the demand for tools, spare parts and service aids and consumables has grown continuously. Taking this development into account we offer our customers and partners not only the classic, paper-based order but also the easy, convenient way of ordering online," Matthias Fehrenbach, Managing Director of Eutect GmbH, explains the decision. No credit card or PayPal account is needed for the online shop. "Our customers can choose the goods and order them immediately without having to enter payment information. We process this order like any other order and the customer receives an invoice," says Fehrenbach.

The Online shop offers customer necessary tools and aids, from a simple cleaning brush to a fully equipped tool cart. Furthermore, measuring tools and protective equipment for laser soldering machines maintenance can also be purchased. Consumables are a new product section. Fehrenbach would like to expand this area in the coming years, so the cooperation partners Emil Otto and Feinhütte Halsbrücke, which provides the Swabian machine manufacturer with selected cleaning media, flux pens and solders from ingots to solder wire, is the next step. "With both partners, we can offer the customer comprehensive advice on the best flux/brazing alloy combination. All cooperation partners manufacture their products themselves, which means that the customer receives first-hand technical information directly from a specialist. Together we can also combine new solder alloys, which are matched to the customer's product, with the appropriate flux. To me this is a great benefit because the customer will receive everything from a single source," says Fehrenbach. Additional consumables and cooperation partners will follow in the future. "We always come across products that fit well into our range and we would like to introduce and offer them to our customers," confirms Fehrenbach.

In addition, the wire feeders developed by Eutect, as well as the corresponding controls, roll dispensers and solder wire feeders can be purchased in the online shop. "The offer is addressed to system integrators who build special machines outside the electronics industry on behalf of their customers. Such customers might work, for example, in the fields of car body construction, the textile industry, toolmaking or medical technology," says Fehrenbach, who wants to strengthen his business as a supplier of modules beyond his core industry. "Many modules that we have developed can also be used in other non-Eutect plants without any problems. We would therefore like to make these in-house developments available to other machine manufacturers," Fehrenbach continues.

### About EUTECT

For over 20 years, soldering and joining systems have been developed, manufactured, installed, and programmed at EUTECT as well as at customers operating worldwide. The Swabian team of experts offers an extensive, constantly evolving module construction kit for process solutions in the field of soldering.

# Press Release



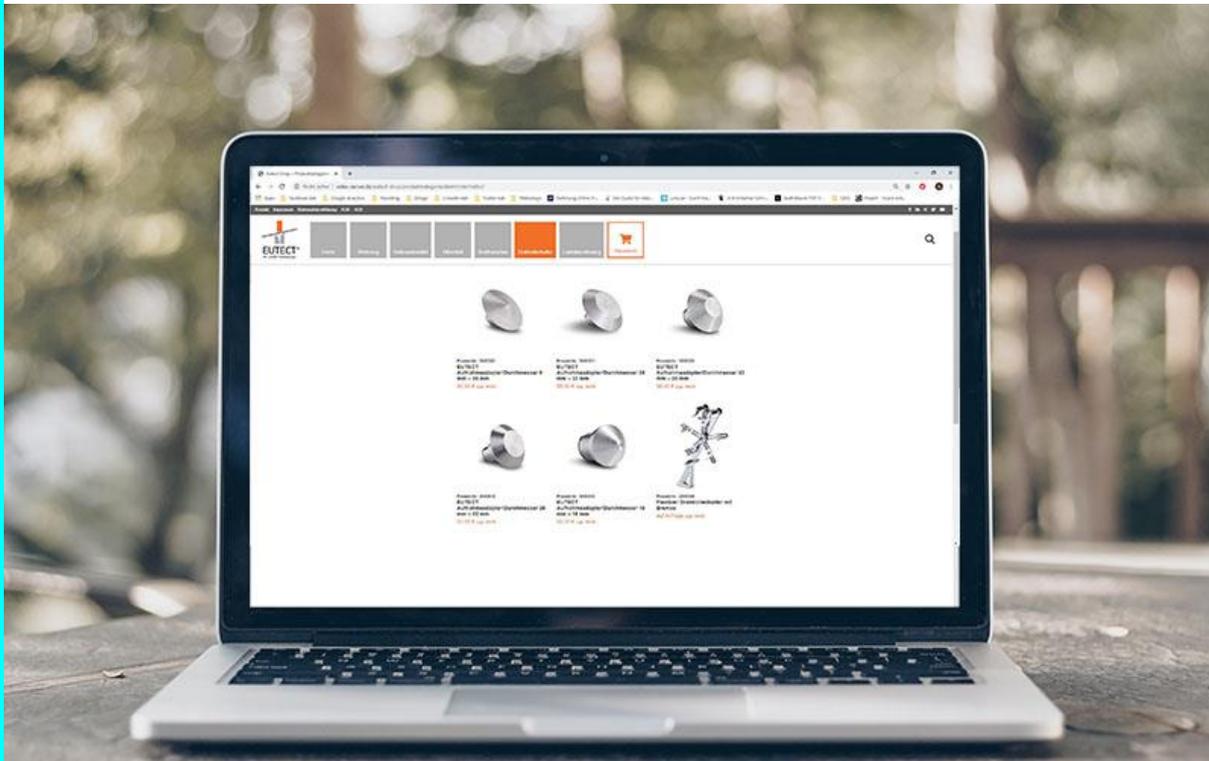
Process-related and commercially optimal modules for the task description will be selected from a wide variety of soldering-technology process modules and combined into proven stand-alone, revolving, or inline production designs for complete solutions.

The EUTECT module construction kit shows that a slim, individual solution comprising proven building blocks for a customer product's task description can often be achieved via individual modules or free combinations.

A technologically comprehensive, innovative EUTECT technical center is available for optimal solution through evaluation or the manufacture of A-B-C prototypes ready for serial production.

More information: [www.eutect.de](http://www.eutect.de)

## Pictures:



## Picture captions:

Eutect Onlineshop

## Deeplinks:

<https://shop.eutect.net/>

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