



MANAGING YOUR PRODUCTS
FROM IDEATION TO REALIZATION®

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IMMEDIATE RELEASE

Andrew Williams Joins Libra Industries as Senior VP of Business Development

MENTOR, OH — June 2021 — Libra Industries, a privately-held systems integration and electronics manufacturing services (EMS) provider, today announced the appointment of Andrew Williams to Senior Vice President of Business Development. Williams will oversee all aspects of business development across all of Libra Industries' business, including sales, account management, marketing and overall commercial strategy. Williams will report directly to Jim Kircher, CEO.

Williams has more 30 years of experience in business development in the contract manufacturing industry. He brings with him a long track record of crafting and executing business development strategy, managing complex customer engagements and delivering high value to clients. Prior to joining Libra, Williams held executive positions at Jabil, Sanmina and Kimball Electronics. In each of these roles, he has managed sizable portfolios of global business made up primarily of Fortune 500 customers.

Williams' education includes a bachelor's degree in marketing from Jacksonville State University and a Master of Business Administration from Belmont Abbey College. He is a Certified Net Promoter Associate with extensive continuing education in the areas of finance, negotiation and executive leadership.



Outside of work, Williams is an avid outdoorsman. He and his fiancé Becca enjoy managing their farm in Ashland, AL.

Libra Industries continues to invest to provide customized manufacturing solutions for our customers' complex product requirements, through our broad range of capabilities, with the most capable manufacturing team in the industry.

Libra Industries continues to invest to provide customized manufacturing solutions to help make its customers more competitive and improve their profitability. For more information about Libra Industries, visit www.libraindustries.com.

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About Libra Industries

Libra Industries is a leading provider of Systems Integration & Electronic Manufacturing Services (EMS), serving OEMs with complex or technologically sophisticated manufacturing requirements in a broad range of industries including Medical, Mil/Aerospace, Industrial, Semiconductor, Robotics and Communications. Six world-class manufacturing facilities allow Libra Industries to provide customers with manufacturing flexibility including complete system build, module and subassembly production, as well as simple to complex PC board assembly. With an ongoing commitment to investment in people, quality systems, and the latest manufacturing equipment and processes, Libra Industries is committed to managing their clients' products from initial design and prototype to full production; assisting their clients in their efforts to improve time to market, reduce total systems cost, and increase quality.