



**FOR IMMEDIATE RELEASE:**

## **Aegis Software and CircuitByte Form Strategic Partnership in Europe**

*CircuitByte and Aegis have signed a bi-lateral distribution agreement, enabling Aegis to sell BOM Connector™, and CircuitByte to sell Aegis' FactoryLogix® software in Central Europe*

HORSHAM, PA (November 5, 2018) - Aegis Software, a global provider of Manufacturing Execution Software (MES), today announces that CircuitByte (formerly Router Solutions GmbH) has partnered with Aegis, integrating their advanced BOM Connector™ tool with Aegis' FactoryLogix® digital MES platform. CircuitByte will also be providing local sales and support, within central Europe, further expanding Aegis' market presence and accelerating growth.



A quick and precise design-through-manufacturing flow, is an essential prerequisite to provide the level of engineering flexibility required for Smart Industry 4.0 manufacturing. A critical, underrecognized element in this process, is the complex technical and business process around the management of the many forms of Bill of Materials (BOM) data. CircuitByte's BOM Connector, automates these processes in an intelligent way, linking optimal material sourcing with design,

engineering and manufacturing, working seamlessly with ERP, selecting the most cost-effective, quality materials available with far shorter “live” pricing and lead time, thanks to its unique *DistiDirect* connections. Together with knowledge of production process costings from FactoryLogix, immediate information about real-world manufacturing cost is available for OEM and EMS (Electronics Manufacturing Services) companies, enabling the latter to make quick and accurate quotations for customers.

Kevin Decker, CEO of CircuitByte, commented, “Our customers look to us as a long-term trusted partner in the market, to help introduce them to sustainable and complementary Industry 4.0 solutions that bring them business value. Aegis’ FactoryLogix fulfills this expectation and enables us to integrate BOM Connector as part of a unique, modern, MES platform specifically designed for Industry 4.0.”

Daniel Walls, European Managing Director, Aegis Software, stated, “For Aegis’ FactoryLogix customers, the addition of BOM Connector provides a new, unique value, with the integration between design, manufacturing, material purchasing and the supply-chain, all within one simple, yet sophisticated flow. The close technical match between our Digital Manufacturing Engineering (DME) tools and BOM Connector, together produce an elegant and in-demand business solution.”

The partnership with CircuitByte also enables Aegis to meet increasing business demands from the most progressive Industry 4.0 aware customers in Central Europe, by further strengthening local support resources, as well as providing customers with the most advanced and affordable, Smart BOM management tools.

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### **About CircuitByte**

For over 20 years, CircuitByte has been helping its customers in the electronic industry improve manufacturing efficiency, using their wealth of experience to identify areas in the electronics manufacturing process which can be improved, and configure the optimal software solution to achieve maximum value and quickest possible ROI. Areas covered include design data

preparation, BOM management, quoting, Digital Manufacturing Engineering and Smart MES for Industry 4.0. To learn more visit <http://www.circuit-byte.com/home.html>

### **About Aegis Software**

Founded in 1997, Aegis Software uniquely delivers a comprehensive and flexible end-to-end Manufacturing Execution System (MES) platform giving assembly manufacturers the performance, flexibility, control and visibility they require. Aegis software is used globally in more than 2,100 factories across the military, aerospace, electronics, medical, and automotive industries, driving rapid and continuous innovation with the highest quality while reducing operational costs.

Learn more by visiting <https://www.aiscorp.com>.

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