

Phoenix United Associates and JT Technologies join forces with TAGARNO USA

TAGARNO USA would like to welcome Phoenix United Associates and JT Technologies to their extensive manufacturer representative network. The two companies will focus mainly on New Jersey and New York.

“We are very excited to welcome Phoenix and JT Technologies to our network,” says Sam Armstrong, CEO of TAGARNO USA.

“Phoenix and JT Technologies have been in the business for many years and are two very well respected companies among peers and customers; and even though we are always on the lookout for new representatives, so we can continue to extend our network, it is even more important that we find the right people. With Phoenix and JT Technologies, I am confident we have found just that,” says Sam Armstrong.

State of the art digital microscopes

“We have been selling manufacturing, inspection and test equipment to the electronics industry for over 30 years, so we’ve seen TAGARNO’s products at different fairs, and they really are state of the art microscopes. The thoughts gone into the design is amazing, and the additional apps for image analysis make them very customizable, which make our jobs as reps very exciting,” says Tom Kintner, co-owner of JT Technologies. “I’ve met Sam

several times at different SMTA shows, and I was completely blown away by the products when Sam first demonstrated them. So that is something I am going to take with me into this new adventure: putting the microscopes out in front of people. Seeing the microscope in your own environment is the best way to experience the full capabilities of these microscopes,” says President of Phoenix United Associates and SMTA Officer, Eric Krone.

If you want to see the TAGARNO digital microscopes in person, you can meet TAGARNO USA at IPC APEX in California from January 29-31 in booth #3219. You can also contact Sam via sam@tagarnousa.com to request a demonstration.

About TAGARNO

TAGARNOs digital microscopes are used for visual inspection and quality control of printed circuit boards. In combination with the high-definition cameras that magnify objects in excellent image quality, the user-friendly software applications pave the way for accurate and objective analyses, ready to be captured and shared with colleagues and supply chain partners.

Read more about TAGARNO

Questions?

Contact TAGARNO Sales and Marketing Coordinator Gitte Engkjær
ge@tagarno.com / +45 76251124

