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FOR IMMEDIATE RELEASE

Southwest Systems Technology Signs on with Optical Control

January 2019 — Optical Control Americas, is pleased to announce that it has entered a manufacturers' representative agreement with Southwest Systems Technology, Inc. Under the agreement, Southwest Systems will provide sales and support for Optical Control's component counting technology in the states of Texas, Oklahoma, Arkansas and Louisiana.

"I've worked with Southwest Systems on several products over the past 25+ years," commented Todd O'Neil, VP of Business Development at Optical Control. "They understand the market needs and know their territory better than anyone. We are very excited to bring them on as part of our team, and we look forward to their contribution for continued market share growth in 2019."

Southwest Systems Technology specializes in sales and support of capital equipment, benchtop tools and manufacturing consumables. Our associates and sales engineers are trained in the latest industry processes and technologies. Founded in 1989, the company sells products in both the electronic and semiconductor manufacturing industries.



The CCX X-ray from optical control is a true plug-and-play system that can X-ray ANY size reel in the same cycle time no matter type of component, or how full or empty it is. High speed combined with the best accuracy, it is capable of providing an ROI faster than any other machine. The highlight of the CCX is – there are no libraries required or need for customer input to get started. It's as simple as plugging in the machine, and start counting.

The machine may also be configured for complete automation, including integrations into automated storage units. Integration of the CCX-X-ray by software only, using a loading and unloading unit, or complete integration, is up to the customer in their steps toward industry 4.0.

Scott Fillebrown, Managing Director at Southwest Systems Technology, stated: "Southwest Systems has always only represented companies and products that we would buy if we were the customer. Optical Control's CCX X-ray meets that criteria. The CCX X-ray is the most accurate counting X-ray available in the SMT marketplace. **It is easy to program, robust, serviceable and provides efficient and measurable ROI.**"

For more information about Southwest Systems Technology, contact Scott Fillebrown at Scott@SWSystems.com or visit www.swsystems.com.

For more information, visit www.optical-control.com or email infoNA@optical-control.com.

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About optical control GmbH

Optical Control Americas is part of the Elsysko group, a full-service EMS company, in Weißenhohe, Bavaria Germany and has 180 employees, four SMT lines, and two through-hole lines. The company was founded in 2009 and in 2011, optical control GmbH was formed as a sales and service organization for the CCX (component counter X-ray) products. In 2017, Optical Control Americas was started. For more information about Optical Control, email us at infoNA@optical-control.com, call us at 1-833-WECOUNT (932-6868) or visit the website at www.optical-control.com.