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at the right time.*



Cogiscan

★ Smart Material Control

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Cogiscan hires China Sales Manager and Global Application Engineering Manager

Bromont, Canada – Cogiscan is pleased to announce the hiring of Andy Lee as China Sales Manager and Mario Dion as Application Engineering Manager.

Andy Lee possesses a strong background in the PCB assembly industry. Prior to joining Cogiscan, he worked for 10 years in sales and business development for leading equipment vendors in the China market. Andy Lee will be based in the new Cogiscan office in Shenzhen, China and will focus primarily on driving the company's growth in China, managing customers and global business partners. Andy Lee graduated in Mechanical Equipment Engineering from Dalian University of Technology.

Jim Weik, Cogiscan Asia Sales Manager, said: "I am thrilled to have Andy Lee join our team with his passion and deep knowledge of the electronics manufacturing market place in South China. I am convinced that our customers and partners in China will receive outstanding support from Andy. Over the past year in China we have seen an increased level of interest for our products because EMS and ODMs require cost-effective, scalable and complete traceability solutions to comply with their customer requirements. This is a great fit for our traceability software and RFID/barcode technologies. Our recent successes in China demonstrate that the level of interest is very high."

Andy Lee, China Sales Manager, commented: "I am very excited to join such a dynamic company and to be able to contribute to their future success in China. I am highly confident in our ability to become the leading provider of tracking and traceability solutions in China because the Cogiscan platform is fully integrated and supported by leading equipment vendors including Fuji and Juki. My role is to make sure that all electronics manufacturers in China become aware of the complete range of material control solutions offered by Cogiscan and their business partners."

Mario Dion has more than 18 years of extensive experience in electronic manufacturing processes, new technologies development and capital equipment evaluation with EMS companies such as Solectron, C-MAC and Mediatix. Mario possesses strong project management skills and expertise in implementing successful RoHS transition. He also worked on product development involving proprietary techniques and components leading to the design of breakthrough electronic high end interfaces. Mario will be based in Bromont, Canada and will work with direct customers worldwide to manage the implementation and after sales support of Cogiscan solutions.

Mario Dion, Application Engineering Manager, summarized: "I am delighted to join such a dynamic group of individuals. I will bring my experience as an EMS customer



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and my role will be to ensure that our customers get efficient and proactive support before, during and after installation.”

Cogiscan China office

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About Cogiscan - Cogiscan designs and manufactures material tracking systems for the electronics manufacturing market. The Cogiscan platform encompasses material identification with barcode and RFID technology, data acquisition hardware, and application software. Software applications include Real-Time Inventory, Traceability, Line Set-up Control and MSD Control. Cogiscan is dedicated to establish a global standard for material tracking in the electronics manufacturing industry. Sales and customer service offices and affiliates are located throughout the world, including the Americas, Europe, and Asia-Pacific.

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